

Riverstone Holdings Ltd

Corporate Presentation
3Q FY2025



DISCLAIMER

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- Business Overview
- Group Structure
- Financial Highlights
- Investment Merits
- ESG Presentation 2025



Manufacturing

1

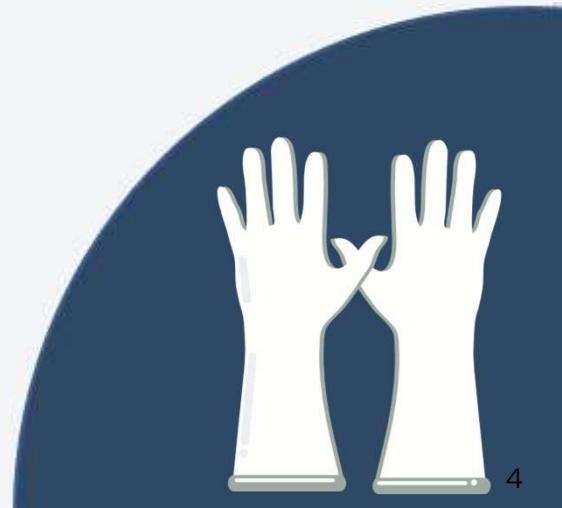
High Tech Cleanroom Gloves

2

Premium Healthcare Gloves

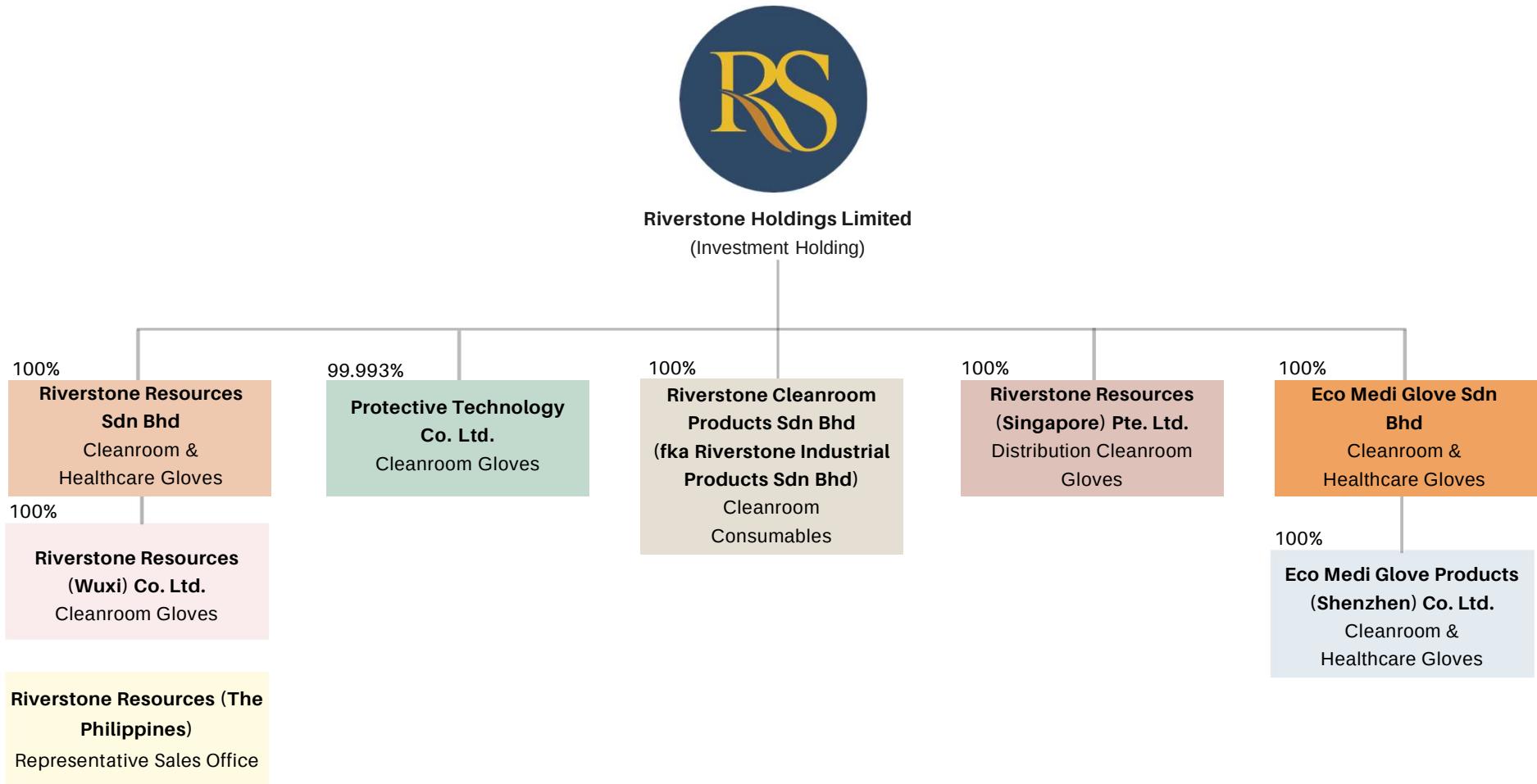
3

Cleanroom Consumables





GROUP STRUCTURE





BUSINESS SITES



 **MALAYSIA (BUKIT BERUNTUNG)**
RIVERSTONE RESOURCES SDN BHD



 **MALAYSIA (BUKIT BERUNTUNG)**
RIVERSTONE CLEANROOM PRODUCTS SDN BHD
fka RIVERSTONE INDUSTRIAL PRODUCTS SDN BHD



 **MALAYSIA (TAIPEH)**
RIVERSTONE RESOURCES SDN BHD



 **MALAYSIA (TAIPEH)**
ECO MEDI GLOVE SDN BHD



BUSINESS SITES



CHINA
RIVERSTONE RESOURCES (WUXI) COMPANY LIMITED



THAILAND
PROTECTIVE TECHNOLOGY COMPANY LIMITED



BUSINESS SEGMENT

01. CLEANROOM BUSINESS



Cleanroom gloves



Cleanroom consumables

02. HEALTHCARE BUSINESS



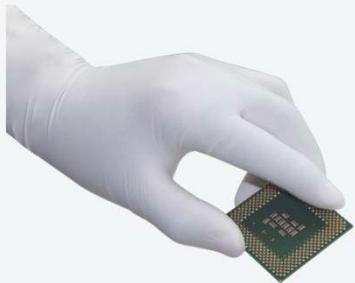
Examination gloves



Food grade gloves



Personal protective equipment



01 Introduction

Cleanroom gloves: **To protect semiconductor products** from contamination, corrosion & ESD

03 Business Model

(i) Riverstone is an own-brand manufacturer (OBM), developing high tech cleanroom gloves that's sold directly to customers via regional offices

(ii) Riverstone provides solutions for contamination, corrosion & ESD to customers

02 Product Suite

- Nitrile gloves
- Latex gloves
- Finger cots
- Packaging Materials
- Face mask

04 Market



High end electronics & semiconductor sector

HDD, Mobile, Automotive, Chips, Aerospace



Pharmaceutical sector



01 Introduction

Healthcare gloves offer users a protection barrier against biohazards whilst performing general medical practices

02 Product Suite

- Procedure gloves
- High risk gloves
- Hand specific gloves
- Dental gloves
- Accelerator free gloves

03 Business Model

- (i) Riverstone develops in-house & produce specialty gloves
- (ii) Riverstone is an OEM for selected customers

04 Market



Healthcare sector

Hospitals, Laboratories, Nursing homes



Food sector

Manufacturers, Restaurants, Airlines, Hotels



FINANCIAL HIGHLIGHTS (9M FY2025 unaudited)

YOY Comparison

Result Overview

**9M FY2025
(RM'000)**

**9M FY2024
(RM'000)**

**Change
(%)**

**3Q FY2025
(RM'000)**

**2Q FY2025
(RM'000)**

**Change
(%)**

Revenue

744,586

794,790

(6.3)

247,496

244,817

1.1

Gross Profit

224,451

300,306

(25.3)

76,572

65,729

16.5

Profit Before Tax

198,363

274,114

(27.6)

67,214

57,853

16.2

Net Profit

153,818

216,888

(29.1)

52,020

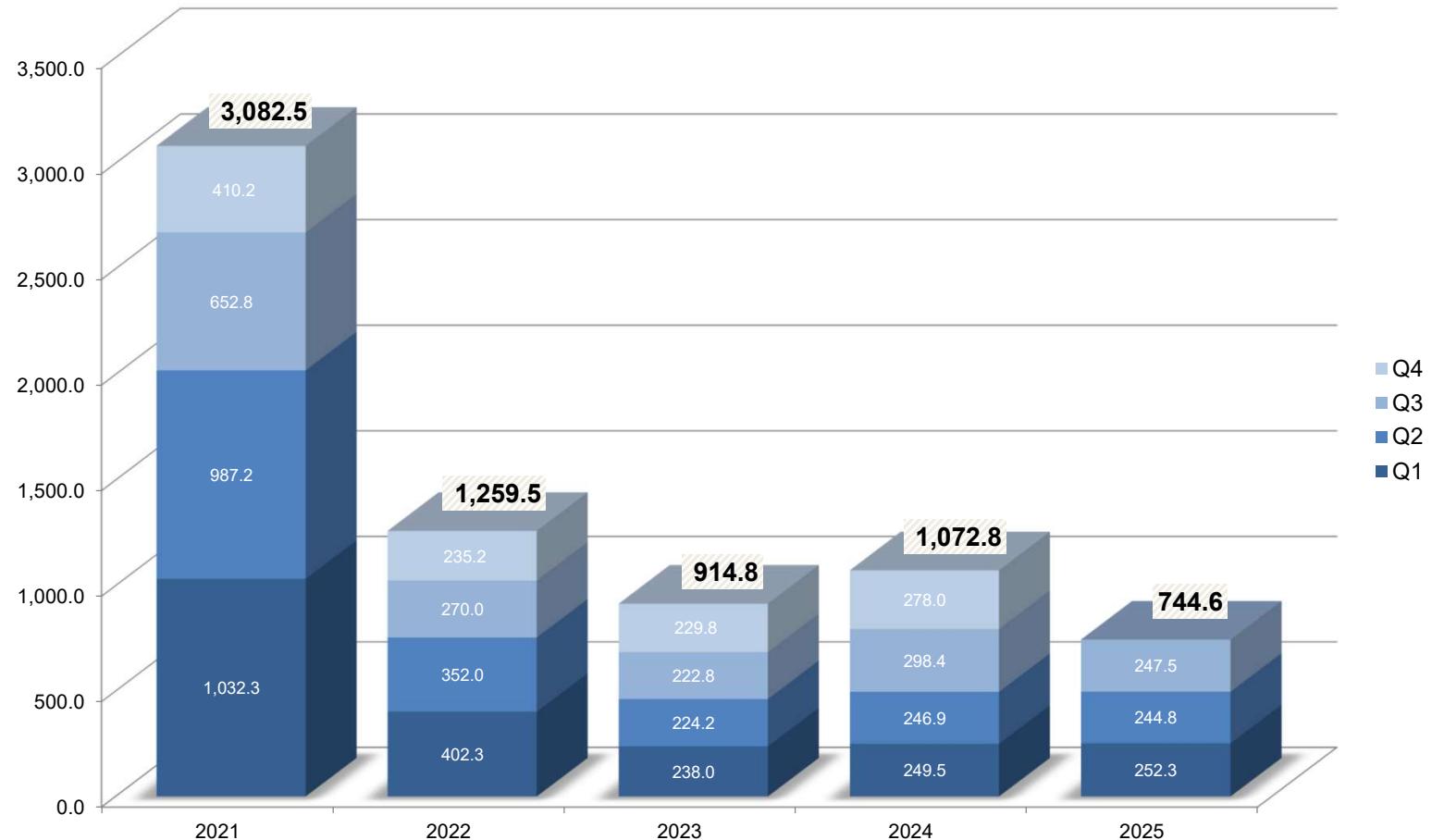
45,366

14.7

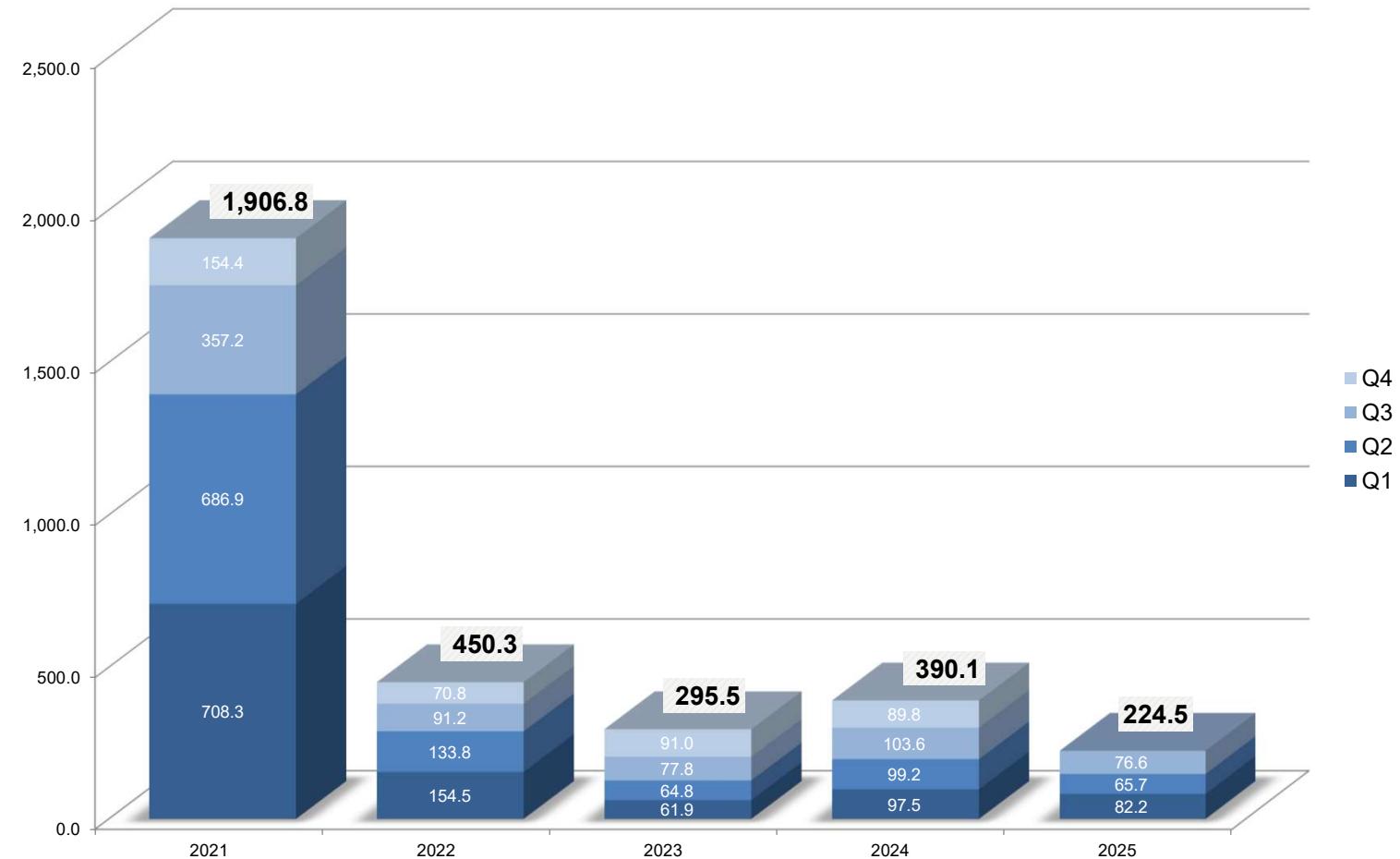
*Totalled figures may have some discrepancy due to
rounding

QOQ Comparison

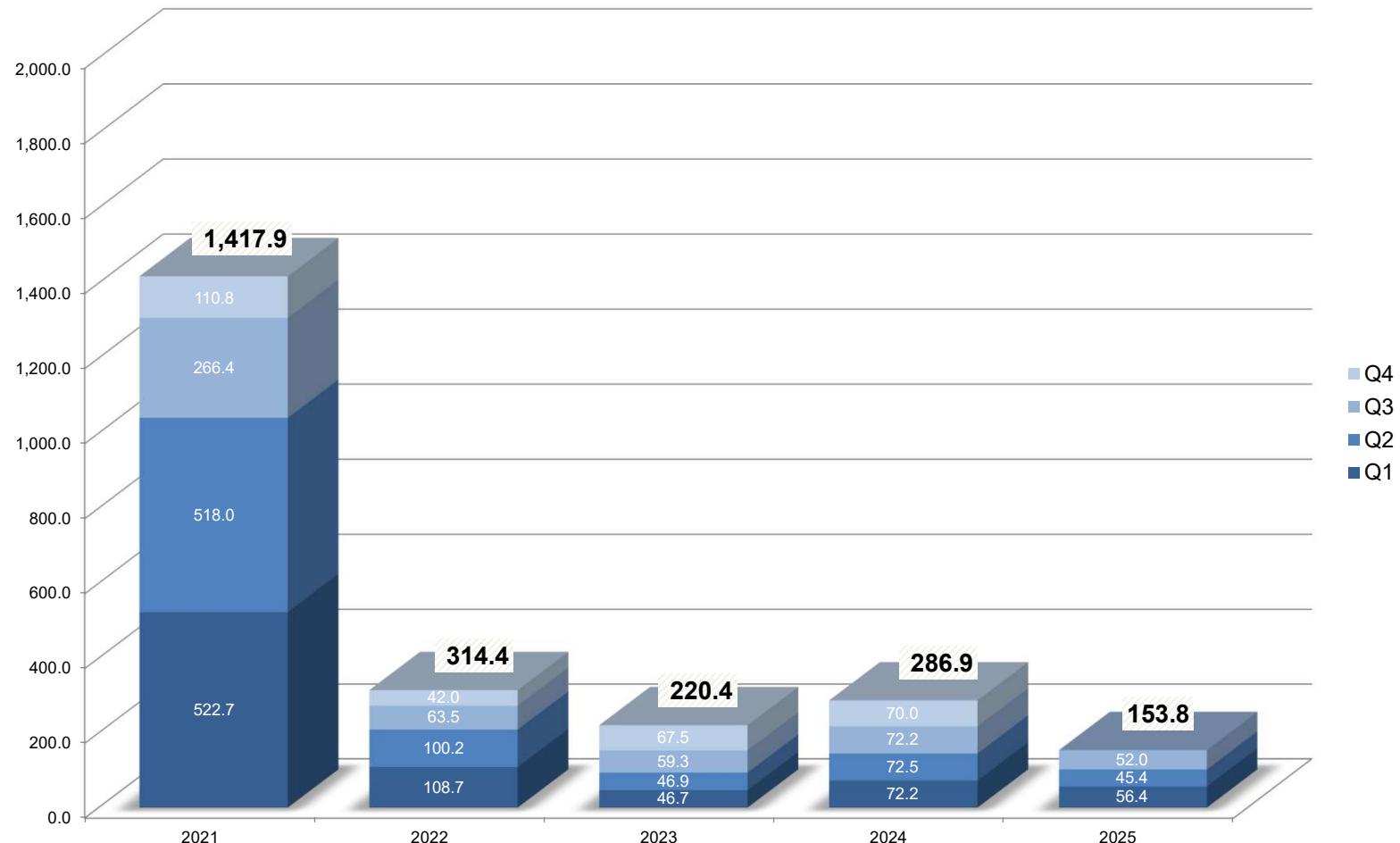
Result Overview

FINANCIAL HIGHLIGHTS
(9M FY2025 unaudited)Revenue
(RM'million)

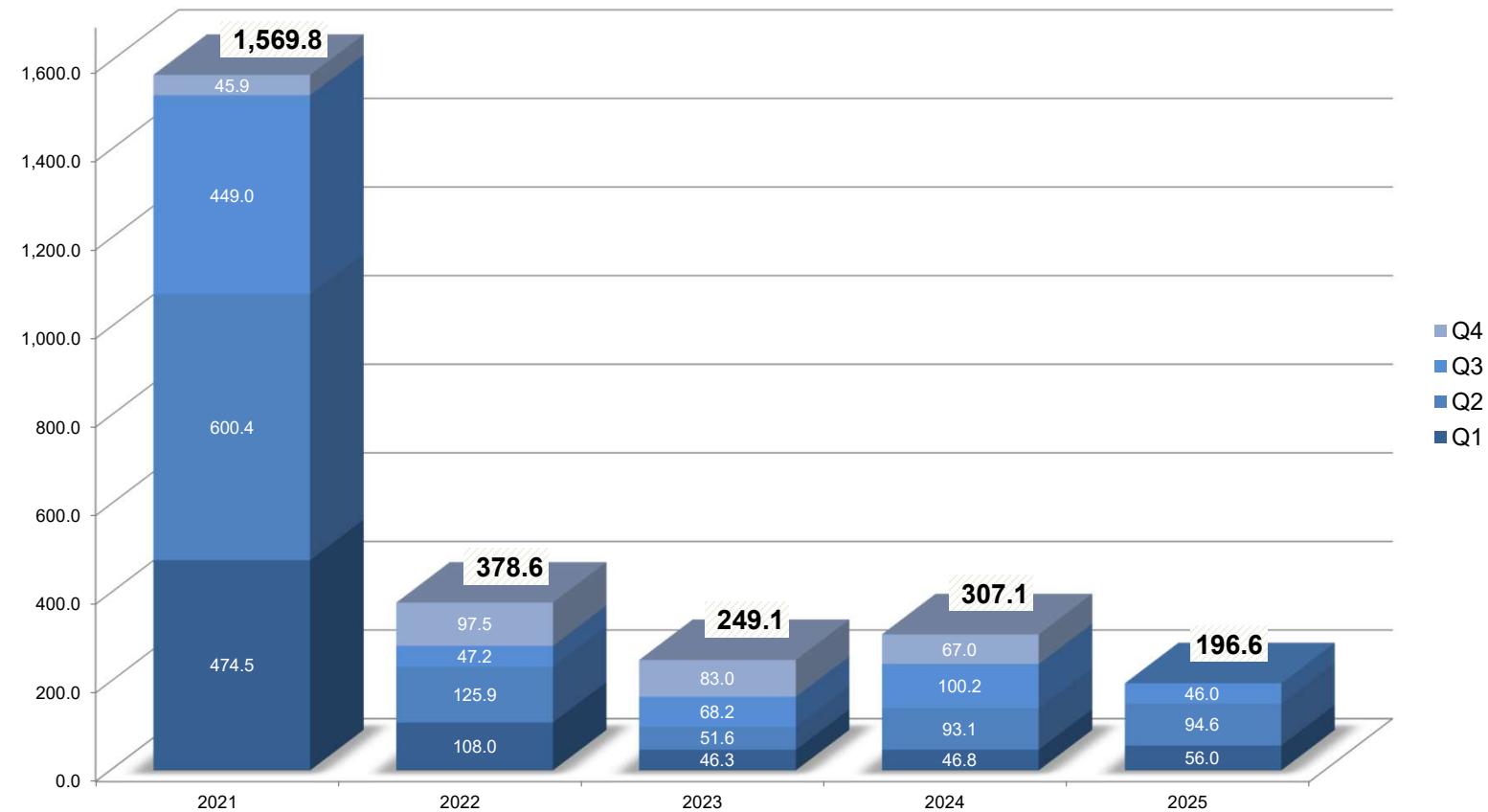
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Gross Profit
(RM'million)

*Totalled figures may have some discrepancy due to rounding

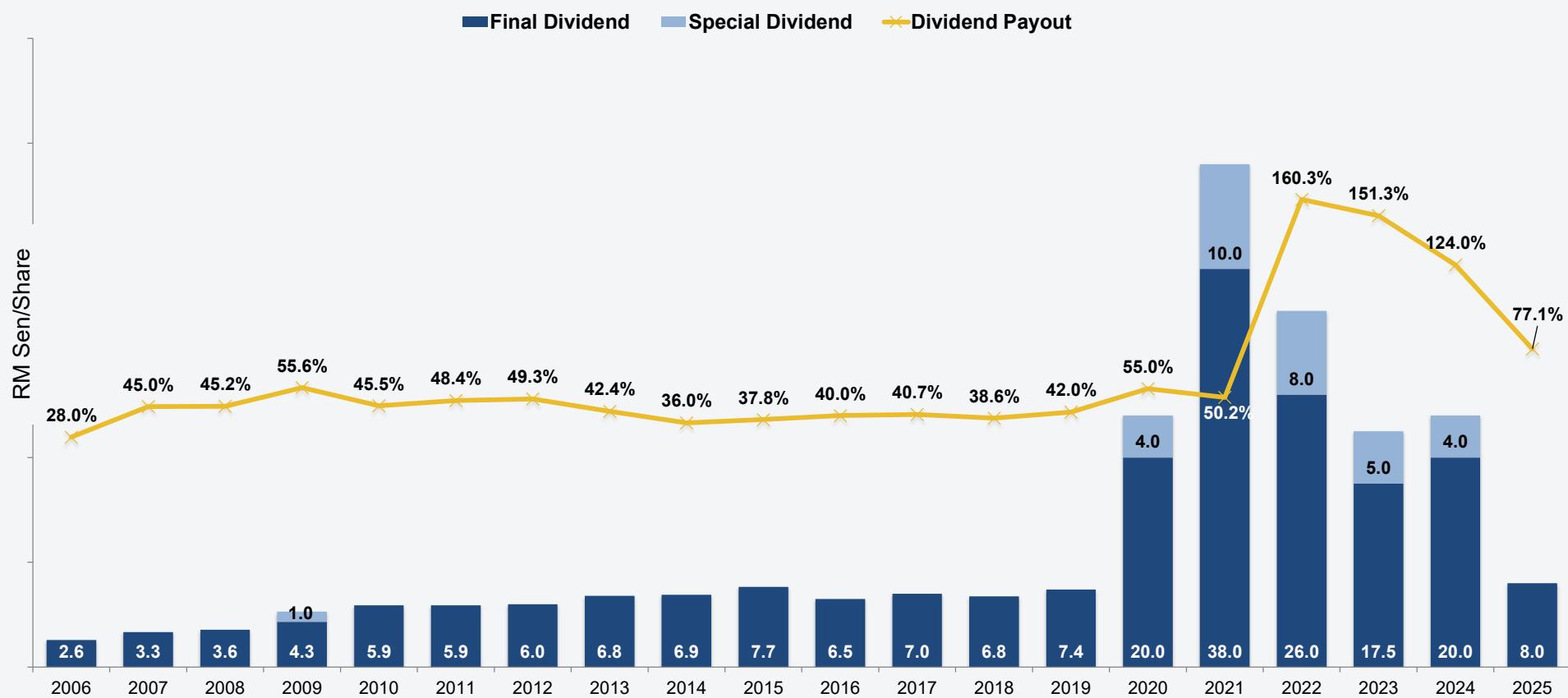
Net Profit
(RM'million)

*Totalled figures may have some discrepancy due to rounding

Operating
Cash Flow
(RM'million)

*Totaled figures may have some discrepancy due to rounding

Sustainable Dividend since IPO



* Figures adjusted for the share split and warrant issuance



ADVANTAGES & OPPORTUNITIES

Competitive Advantages



Extensive R&D



Leading in-house technology
(in terms of Electrostatic
Discharge properties)



Partnership & collaboration with
customers



Solutions provider



State-of-the-art product
testing facilities



High barrier to entry for cleanroom
gloves

INVESTMENT MERITS

RESILIENT BALANCE SHEET AT ALL TIMES SINCE 2006

- Net cash position
- Sustainable positive operating cash flow

CONSISTENT DIVIDEND PAYOUT

- Consistent payout since listing

DISTINCTION FROM PEERS

- 2 sources of revenue (diversified)
- High tech cleanroom gloves
- Premium healthcare gloves

EXTENSIVE R&D

- Consistent product development track record
- Solutions provider to customers
- Dedicated R&D team led by a chemist with 31+ years of experience

FLEXIBLE PRODUCTION FACILITIES

- Not dependent on single type of product
- Flexible to produce customisable products which provide higher value-add

ESG FOCUS

- Committed to a sustainable future and ESG improvement

RECENT CHALLENGES

Challenges



Competition from newcomers & Chinese manufacturers



Increase in gas, utility and labour cost

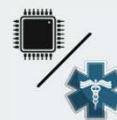


Excess capacity in the medical glove industry



Macroeconomic headwinds such as price competition, inflation, and rising costs

Solutions



Diversified into 2 sources (Cleanroom & Medical)



Well-established with greater experience/expertise (Customer trust)



Cost management (Product streamlining)



Financially healthy and continuing R&D efforts

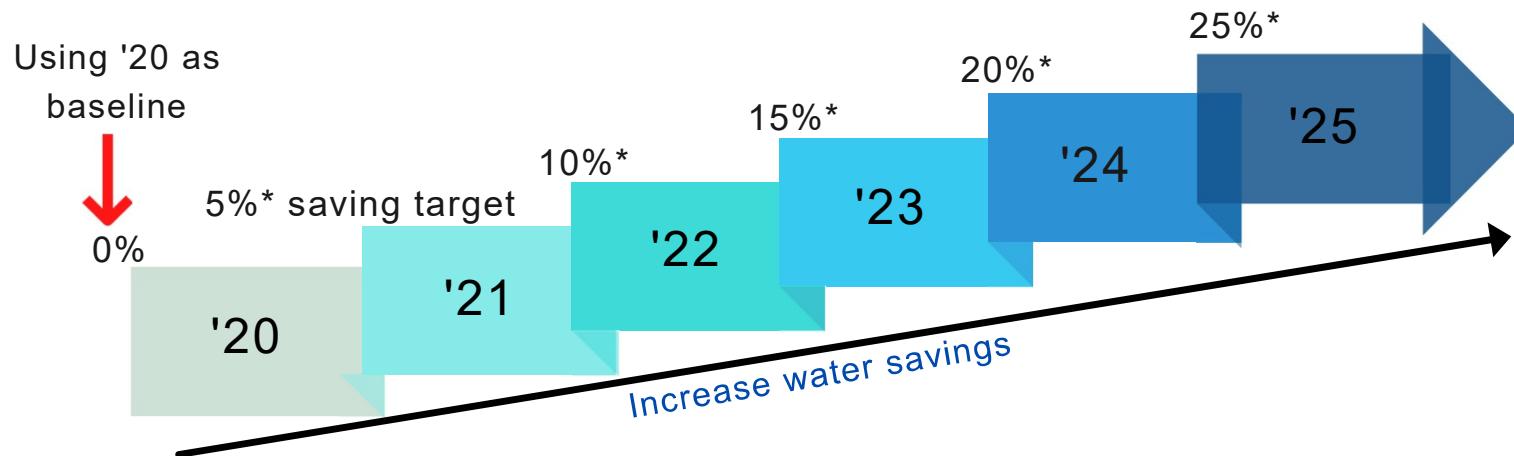


Riverstone Holdings Ltd

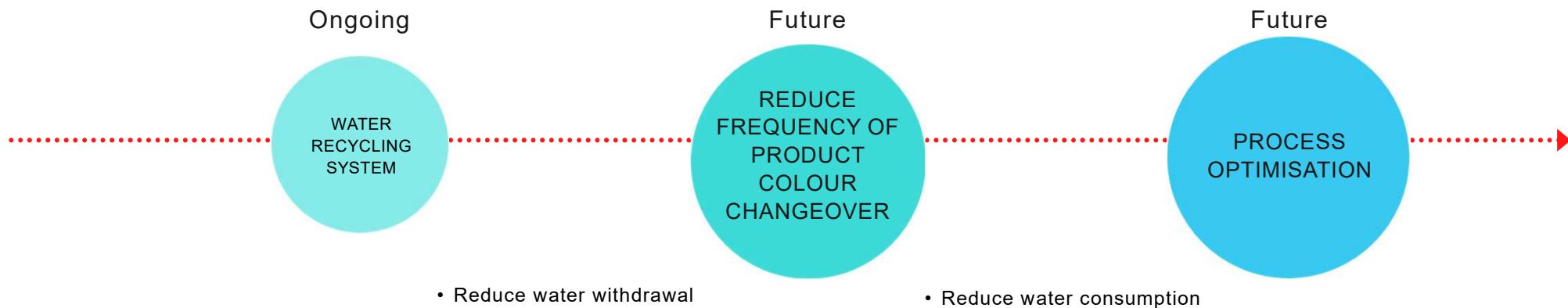
ESG presentation 2025



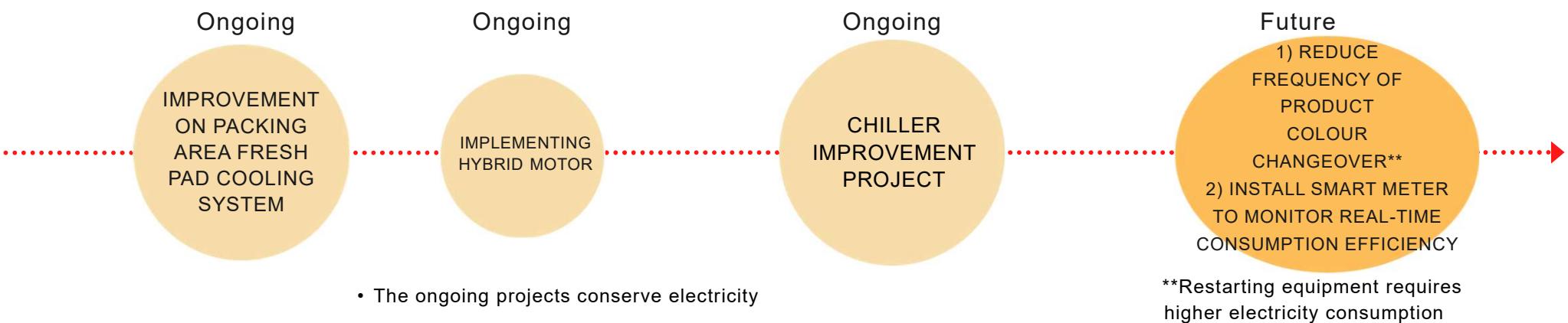
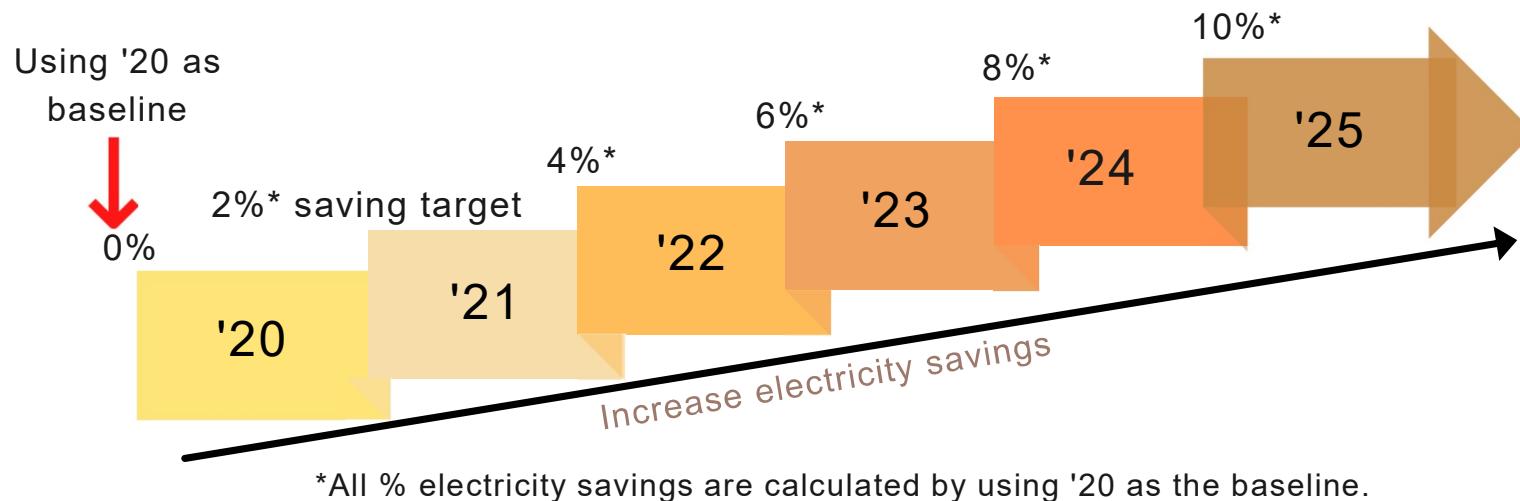
REDUCE WATER USAGE



*All % water savings are calculated by using '20 as the baseline.



REDUCE ELECTRICITY CONSUMPTION



REDUCE WASTAGE

Reduce Frequency of Product Colour Changeover



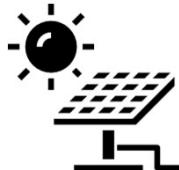
"When different product colours are requested,
WASTE is created due to PRODUCT CHANGEOVER"

Reduced Product Colour Options = Fewer Changeovers = Waste is Minimised

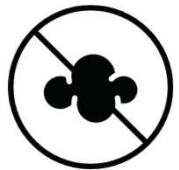


Objective: Sales team to encourage customers to reduce glove colour options.

SUSTAINABLE ENERGY WITH EMISSION REDUCTION

 Solar panel

- Total solar capacity is now 2,474 kWp.



- Reduces greenhouse gas emission by over 1,000 tCO₂/year.

 Biomass

- Biomass is a renewable energy source from byproducts (sawdust, wood chips & palm kernels).



- Continuous Emission Monitoring System (CEMS) has been installed to improve emission observations.

SOCIAL INITIATIVES



- Built our own workers' hostel equipped with gymnasium, indoor sports arena, first aid room, barber shops, grocery shops, and laundry services.



SOCIAL INITIATIVES



Employee Welfare

- Provide fair and competitive remuneration with comprehensive benefits to our employees.
- Periodically reward employees with incentives on top of annual increment and bonus.
- Provide all employee with insurance and medical benefits.



Development

- Provide technical and soft skills training, language classes, and local cultural adaptation classes to all local and foreign employees.
- Continue to support our employees to pursue higher education.
- Arrange customer and supplier site visits to provide different industry exposures.

SOCIAL INITIATIVES



- Occasionally buy and distribute packaged meals to underprivileged groups.





CORPORATE GOVERNANCE

CORPORATE GOVERNANCE

"We believe sound corporate governance practices lead to proper functioning of the company"

BOARD STRUCTURE

1

- Comprises 4 independent Directors, 2 Executive Directors, 2 Alternate Directors, and 1 Non-independent Non-Executive Director.

COMMITTEES

2

- Audit Committee: 4 independent Directors.
- Remuneration Committee: 3 independent Directors.
- Nominating Committee: 2 independent Directors and an Executive Director.

3

Voluntary Quarterly Financial Reporting

- Consistently publish quarterly business update voluntarily despite SGX relaxation rule for PLCs to only report half-yearly results since Feb '20.
- change to voluntary disclosure of quarterly financial results effective from Nov '22.

4

MANAGEMENT DIVERSITY



- Gender balance in management and country representatives.
- Diverse Board with wide-ranging expertise, background and knowledge.

5

ESG COMMITTEE



- Comprises representatives from 9 departments (Production, Engineering, R&D, Maintenance, QA, Health & Safety, Finance, Sales & Marketing and HR).
- Appointed individual country heads (China, Thailand and Malaysia) to the committee.
- Responsible for the continuous improvement of the company's performance in ESG aspects.



CERTIFICATIONS & COMPLIANCES



13485 : 2016



45001:2018



9001: 2015



14001:2015



Responsible Business Alliance

Formerly the Electronic Industry Citizenship Coalition

Advancing Sustainability Globally



THANK YOU