

### **Riverstone Holdings Limited** 1QFY2017 Results Briefing – 5 May 2017

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# Agenda

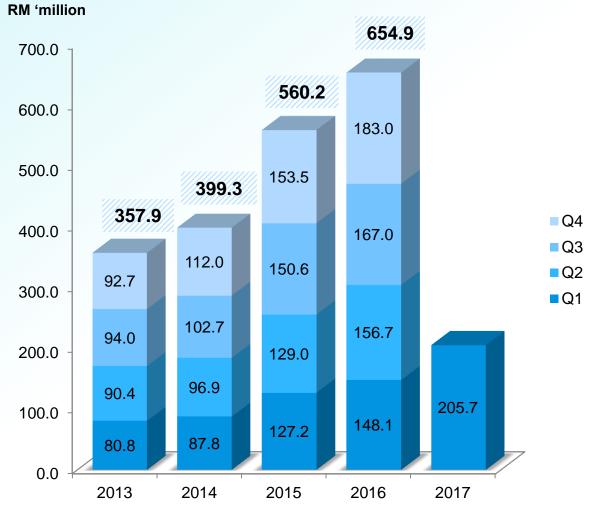




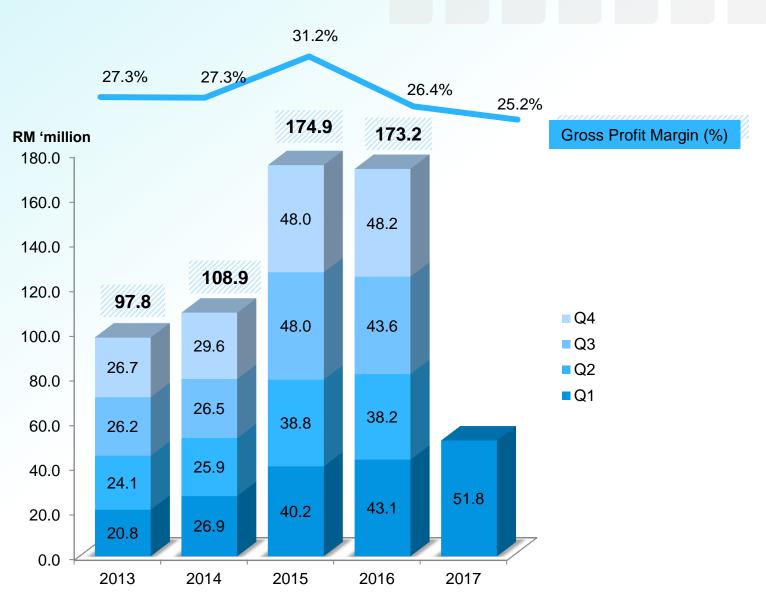
### Results Overview

- Revenue increased 38.9% yoy from RM148.1 million for 1QFY2016 to RM205.7 million for 1QFY2017
  - 12.4% qoq increase from RM183.0 million for 4QFY2016
- Net profit increased 23.7% yoy from RM27.2 million for 1QFY2016 to RM33.6 million for 1QFY2017
  - 6.7% qoq decrease from RM36.0 million for 4QFY2016
- Continues to generate positive operating free cash flow of RM40.4 million for 1QFY2017
- Net cash position of RM122.7 million

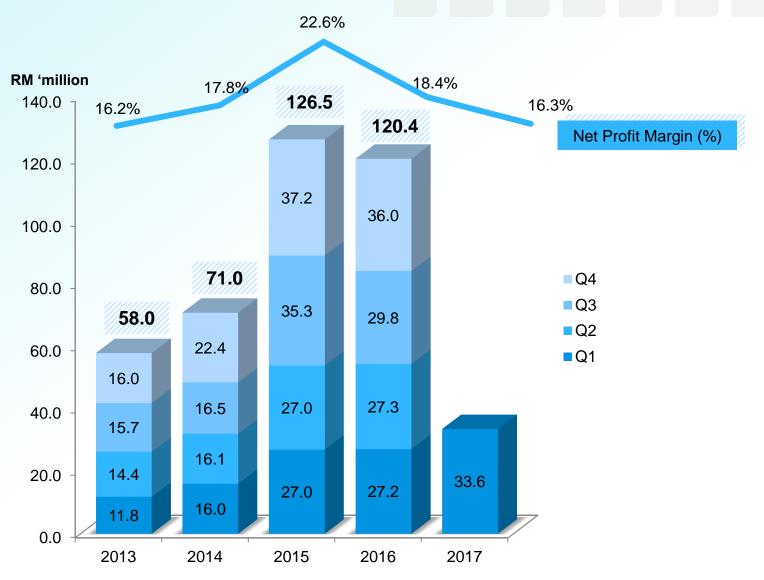
#### **Growing Revenues**



#### Gross Profit & Gross Profit Margin

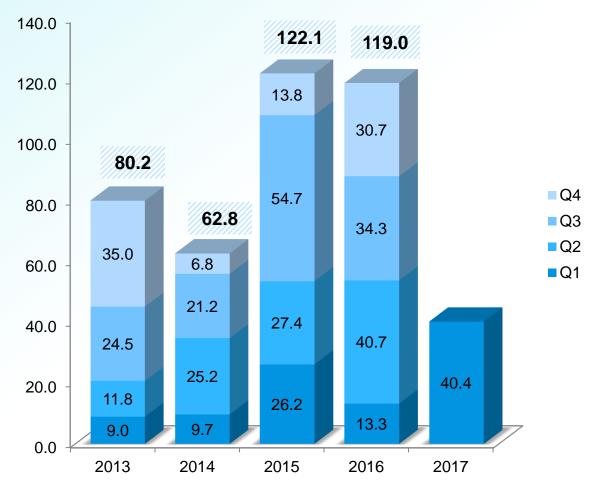


#### Net Profit & Net Profit Margin



#### **Positive Cash Flow Generation From Operating Activities**

**RM** 'million



#### **Robust Balance Sheet Strength**

Year End 31 Dec	As at 31 Mar 2017 (RM'000)	As at 31 Dec 2016 (RM'000)
Net cash and cash equivalents	152,249	103,195
Total borrowings	29,500	0
Shareholders equity	590,251	554,508
Net assets (RM Sen per share) <sup>1</sup>	79.65	74.82
Return on equity ("ROE") <sup>2</sup>	22.8% (1QFY2017)	21.6% (1QFY2016)

<sup>1</sup>Based on 741.1 million shares in issue excluding treasury shares as at 31 March 2017 and 31 December 2016 respectively

<sup>2</sup>Calculated on an annualised basis

#### **Consistent Dividends since IPO**



Dividend Payout Ratio		
FY2016	40.0%	
FY2015	37.8%	
FY2014	36.0%	
FY2013	42.4%	
FY2012	49.3%	
FY2011	48.4%	
FY2010	45.5%	
FY2009	55.6%^	
FY2008	45.2%	
FY2007	45.0%	
FY2006	28.0%	

<sup>^</sup> including a special 1 sen tax-exempt dividend

~Adjusted for the 1:1 bonus shares

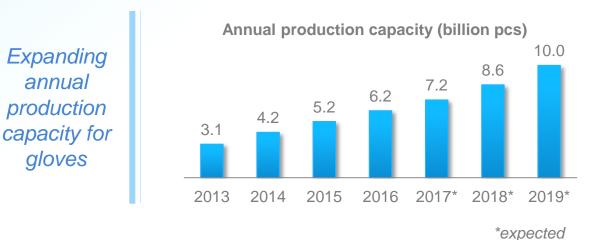
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#### Outlook

- Phase 3 expansion added 1 billion pieces of gloves to total annual production capacity of 6.2 billion at end FY2016; Phase 4 expansion has begun and will bring total annual production capacity to 7.2 billion by end FY2017
- Phase 5 expansion with an additional 1.4 billion pieces to ramp up total annual production capacity to 8.6 billion pieces by end FY2018; new expansion to add another 1.4 billion pieces by end FY2019 to 10.0 billion pieces in total annual production capacity
- Non-HDD markets for cleanroom gloves as well as US and Japan markets for both cleanroom and healthcare gloves continue to gain traction
- Continue to tap on fast-growing markets for healthcare gloves



#### Key Challenges

Challenges	Actions
Competition	<ul> <li>Cleanroom: Continue to target new markets and customers</li> <li>Healthcare: Focus on customised and premium products</li> </ul>
Increase in costs such as raw material, labor, and fuel	<ul> <li>Automation</li> <li>Improve productivity using Lean Six Sigma</li> <li>Reduce changeover time by installing an additional line</li> </ul>

#### **Investment Merits**

Continues to be in expansion mode driven by growth in healthcare glove segment and supported by leadership in cleanroom glove segment

Resilient balance sheet underpinned by continued ability to generate positive operating cash flow



Strong dividend payout

Committed management team











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