

# **Riverstone Holdings Limited**

FY2014 Results Briefing 26 February 2015



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# Group Financial Highlights 4Q and FY2014





#### **Results Overview**



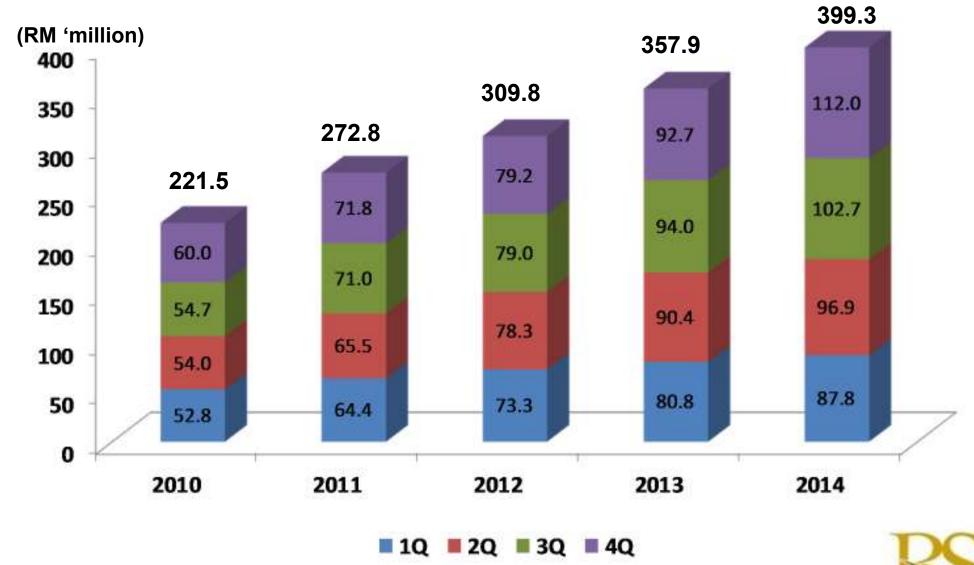
- Revenue increased 20.8% to RM112.0 million from RM92.7 million in 4Q2013
  - > FY2014: RM399.3 million (FY2013: RM357.9 million) or 11.6%
- Net profit increased 39.7% to RM22.4 million from RM16.0 million in 4Q2013
  - > FY2014: RM71.0 million (FY2013: RM58.0 million) or 22.4%
- Positive free cash flows since IPO in 2006, net cash position of RM79.4 million





## **Growing Revenues**



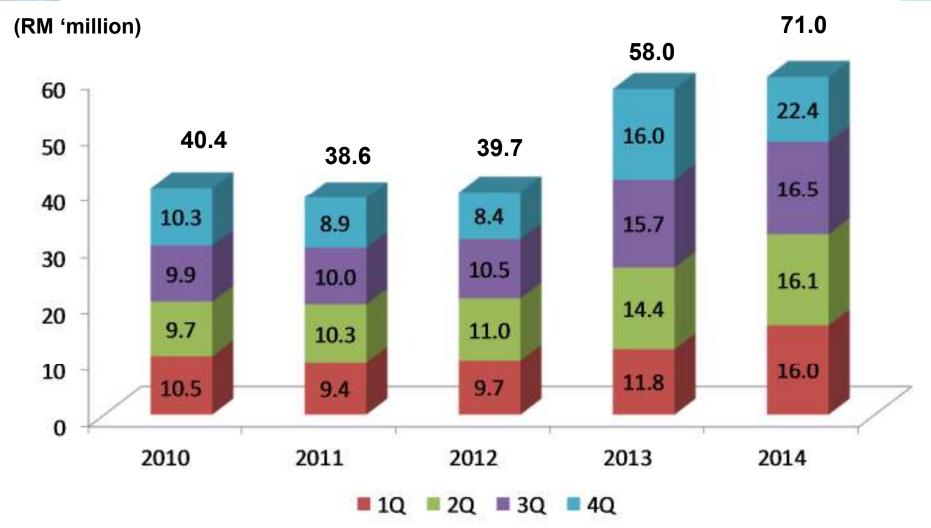


<sup>\*</sup> Annual figures may have some discrepancy due to rounding



## **Three Years of Net Profit Growth**





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<sup>\*</sup> Annual figures may have some discrepancy due to rounding



# **Strong and Healthy Balance Sheet**



Year End 31 Dec	As at 31 Dec 2014 (RM'000)	As at 31 Dec 2013 (RM'000)
Net cash and cash equivalents	79,432	114,004
Total borrowings	0	0
Net cash flow from operating activities	62,834 (FY2014)	80,242 (FY2013)
Shareholders equity	371,552	322,659
Net assets (RM Sen per share)	100.27	87.08
Return on equity ("ROE")	19.1%	18.0%

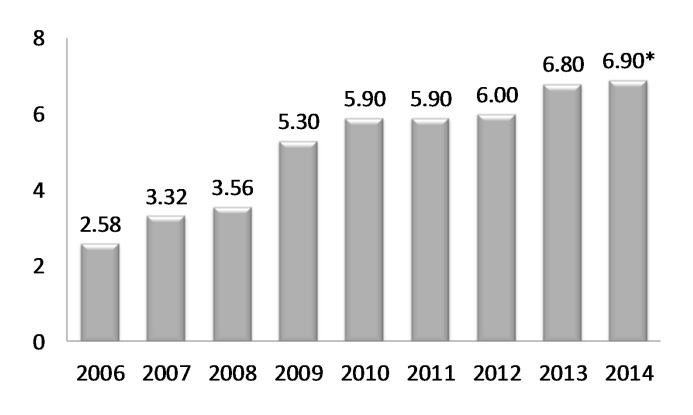




## **Consistent Dividends since IPO**



#### **Dividend Declared (RM Sen/ Share)**



#### **Dividend Payout Ratio**

FY2014: 36.1% FY2013: 43.5% FY2012: 53.9% FY2011: 49.2% FY2010: 46.4% FY2009: 53.5% FY2008: 45.7% FY2007: 45.0% FY2006: 35.5%

^ including a special 1 sen tax-exempt dividend



<sup>\*</sup> An interim tax-exempt dividend of 2.35 sen (RM) per ordinary share for FY 2014 was paid on 9 Oct 2014. A final dividend of 4.55 sen (RM) has also been proposed by the Board.

# Outlook, Growth Plans & Key Challenges





### **Outlook**



- Completed first phase of expansion plans in Taiping,
   Malaysia. Additional 1 billion gloves annual production capacity will be fully realised to meet 2015 glove demands.
- Second phase expected to be completed by end of FY2015
- Strong take-up of cleanroom glove product line targeted at manufacturers of tablets and mobile devices
- Potential to grow in the healthcare segment (Especially nitrile gloves)
- At least 25% annual growth in volume

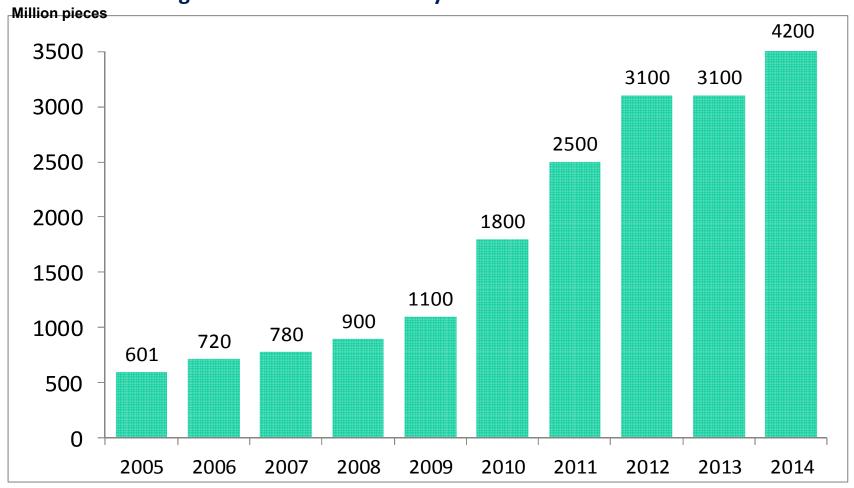




# **Expansion Plan**



#### No. of gloves at the end of each year







# **Key Challenges**



Challenge	Action
1) Competition	Cleanroom: New product for cleanroom mobile/tablet New marketing strategy (Cleancare & A Clean)  Healthcare: Focus on customize and premium product
2) US\$ fluctuation	Natural hedge & conventional forward contract/financial instruments
3) Increase in cost such as raw material & labour etc.	<ul> <li>Automation</li> <li>Improve productivity by Lean process and six sigma</li> <li>Reduce changeover time by install additional line</li> <li>Price adjustment</li> </ul>





"Greater opportunity to Grow"

"Growth is Sustainable"

"Risk can be mitigated"

Thank You

Q & A





#### **RIVERSTONE HOLDINGS LIMITED**

# Thank You

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