

# **Riverstone Holdings Limited**

3Q & 9M 2013 Results Briefing 8 November 2013

### Disclaimer



This presentation may contain forward looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other companies, shifts in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these presentation and the information contain therein, which are based on current view of management on future events.

Without prejudice to or derogating from the generality of the foregoing, no representation or assurance is given by Riverstone that this presentation contain all information that an investor may require. To the extent permitted by applicable law, Riverstone or its related persons (and their respective directors, associates, connected persons and/or employees) shall not be liable in any manner whatsoever for any consequences (including but not limited to any direct, indirect or consequential losses, loss of profits and damages) arising from the reliance or use of the information contain in this presentation.

Investors are advised to make their own independent evaluation from this presentation, consider their own individual investment objectives, financial situation and particular needs and consult their own professional and financial advisers as the legal, business, financial, tax and other aspects as investors may regard as relevant.



## Financial Highlights 3Q and 9M 2013

3



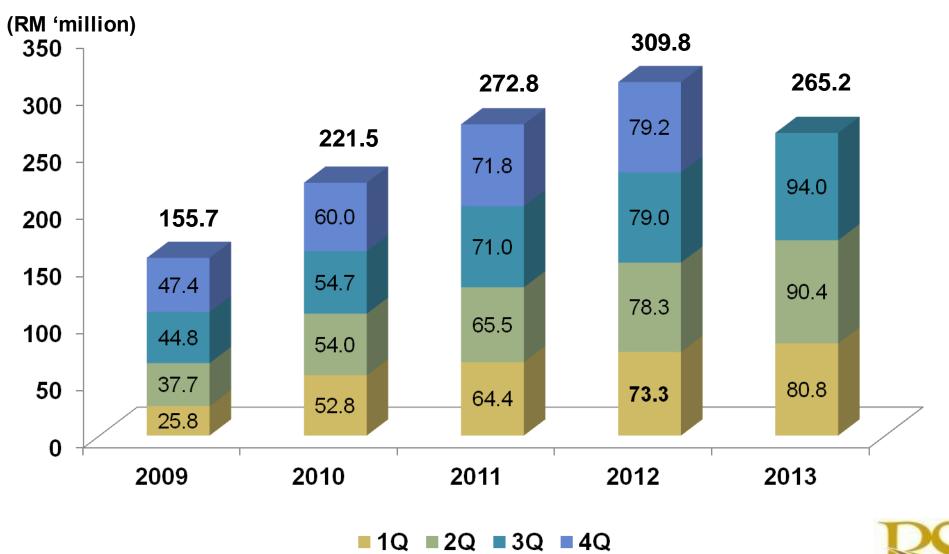


- Revenue continues strong upward trend in FY2013; RM80.8 million in 1Q2013, RM90.4 million in 2Q2013, RM94.0 million in 3Q2013
- Healthy gross margins due to improvements in production productivity, and favourable raw material prices
- 3Q2013 net profit hit a record of RM15.7 million
- RM116.3 million in cash and cash equivalents, positive free cashflows since listing



**Revenues Growing** 

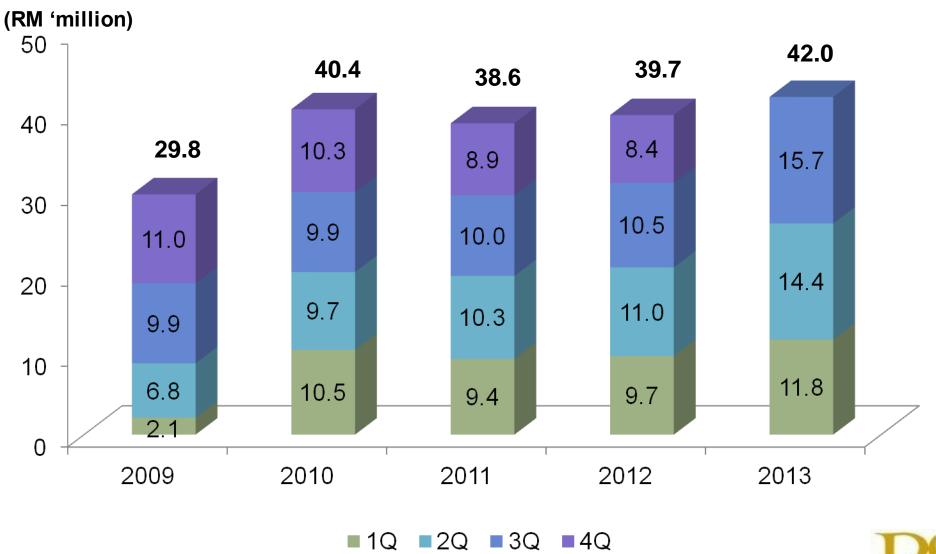




\* Annual figures may have some discrepancy due to rounding

### **Steady Net Profit**



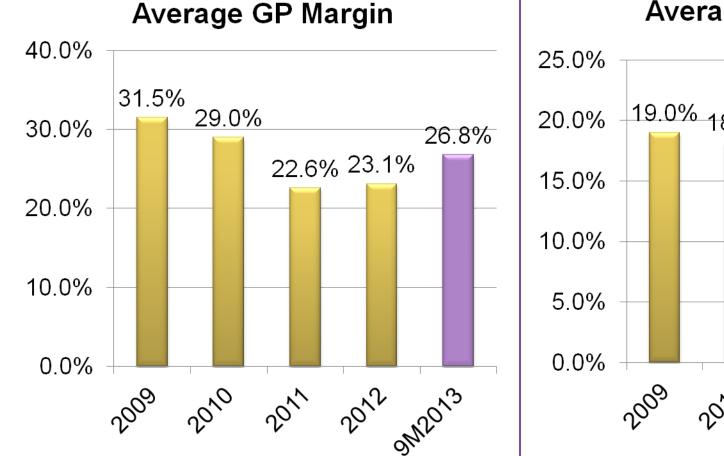




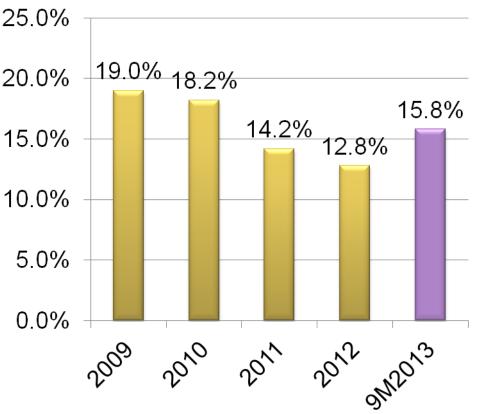
\* Annual figures may have some discrepancy due to rounding

**Margins Showing Signs of Improvement** 





#### **Average NP Margin**







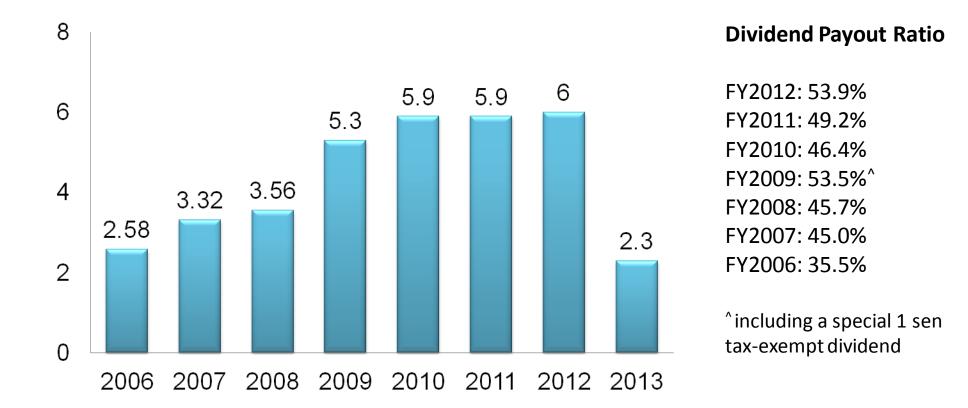
Year End 31 Dec	As at 30 Sep 2013 (RM'000)	As at 31 Dec 2012 (RM'000)
Net cash and cash equivalents	116,281	63,987
Total borrowings	0	0
Net cash flow from operating activities	45,277 (9M2013)	43,221 (9M2012)
Shareholders equity	316,077	254,633
Net assets (Sen per share)	85.30	76.92
Return on equity (%)	14.26 (9M2013)	12.22 (9M2012)







Dividend Declared (RM Sen/ Share)

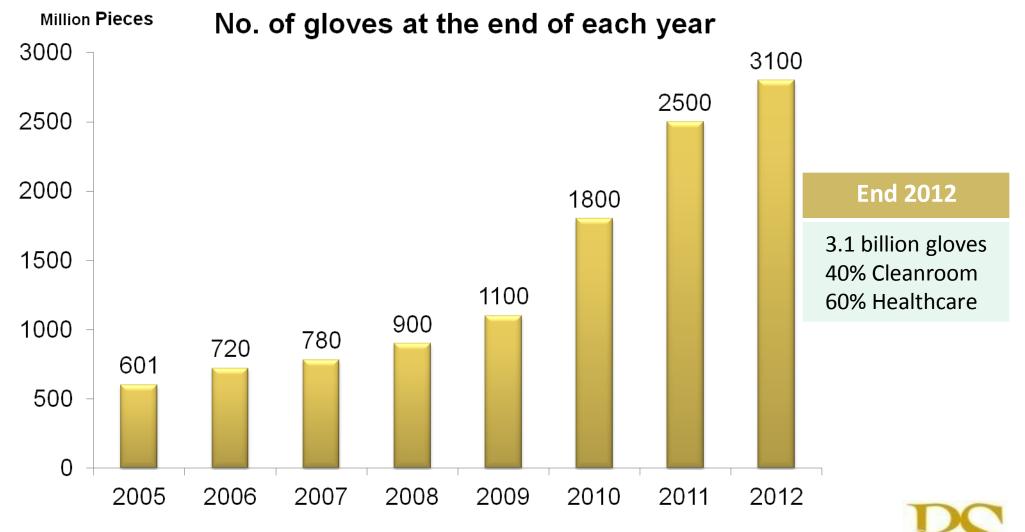






#### **Production Capacity**









- Commenced first phase of expansion on 30-acre site in Taiping
- Expected to be operational in mid-2014
- Strong take-up of cleanroom glove product line targetted at manufacturers of tablets and mobile devices
- Mindful of challenges from commodity price movements, USD fluctuations, and competition from other glove manufacturers

